

cc update

**AGENDA**  
**MEETING OF THE LEMOORE DISTRICT CHAMBER OF COMMERCE**  
**BOARD OF DIRECTORS**  
Tuesday, September 27, 2011 AT 7 A.M.  
CHAMBER OFFICE

1. Call to Order
2. Action Items:
  - A. August 30, 2011 Minutes
  - B. August-2011 Financial Reports
  - C. Review and Approve changes to Employee Handbook
  - D. C.E.O. Salary - adjustments to be made based on ?????

Discussion/Action Items:

- a) Updated information on attendees and guests to the Lemoore Chamber Board Retreat  
 Location: Tachi Palace Hotel  
 Facilitator: Bennie Harrell  
 Date: Friday - October 7, 2011  
 7:30 am - 3:30 pm
- b) CEO is requesting direction from the Chamber Board, concerning how to handle situations when asked by various groups, to support or oppose various Political, Environmental Bills, etc.
- c) Salute to Ag Banquet - updates

Upcoming Events:

- Wed., October 12<sup>th</sup> - Chamber Luncheon - Guest Speaker, Lt. John Thompson, with the U.S. Navy - Blue Angels Flight Team.
- Sat. & Sun., October 15<sup>th</sup> & 16<sup>th</sup> Central Valley NAS Lemoore Air Show - Celebrating 100 Years of Naval Aviation - featuring the U.S. Navy Blue Angels
- Sat. October 15<sup>th</sup> - "Meet the Blue's Party" will be held at "Jack Stone's Barn". Santa Maria Buffet, presented by Lemoore Kiwanis will be served 6pm - 9pm. Followed by Dancing, 9pm - Midnight. Cost - \$15, Tickets are available at the Lemoore Chamber.

*There will be 100 Navy-Blue Angels attending this event. I am looking to Service Clubs, Organizations, Businesses, etc., to help with covering the cost of our "Guests of Honor" tickets. Any suggestions????*

- Oct 18 - Chamber - Board Workshop

- Sat. October 29<sup>th</sup> - Street and Halloween Party, presented by the Lemoore Downtown Merchant's. Music by: Vinyl, Beer & Wine Garden, Food Vendors, Trick or Treating, Costume Contest, Games & Prizes, activities for children.
- Saturday - November 12<sup>th</sup> - Holiday Stroll, in Downtown Lemoore
- Saturday - December 3<sup>rd</sup>, Lemoore Chamber Christmas Parade & Official Lighting of the Christmas Tree. This year's theme is, "Christmas Salute".

Any Other Business / Adjourn

**Lemoore District Chamber of Commerce Board of Directors**  
**MINUTES of the Meeting,**  
**Tuesday, August 30, 2011 at 7:00a.m.**

**PRESENT WERE:** CHAIRMAN, Michael Patterson; VICE-CHAIRMAN, Paul Santiago; PAST CHAIRMAN, Rick Rossiter; CHAIRMAN-ELECT, Rick Rayburn; DIRECTORS: Jeff Britz, Jeff Garcia, Don Warkentin, Debbie Gullord, Mary Hornsby, Skip Nugent, John Miller, Jeff Britz, and CEO Maureen Azevedo

**ABSENT WERE:** CFO, Diana Peck; DIRECTORS; Aracely Salas, and Melinda Larson

Called to Order: 7:00 a.m. by CHAIRMAN, Michael Patterson

**ACTION ITEMS:**

**A. Minutes July 26, 2011:** A Motion to approve, Don Warkentin, Second by, Rick Rayburn, minutes unanimously approved.

**B. Financial Reports: July - 2011:** A Motion to approve, Rick Rossiter, Second by, Jeff Garcia, financials unanimously approved.

**C. Board Member Terms:**

a) The following Board Members have termed out:

Rick Rayburn

Jeff Garcia

Board Members who have resigned:

Aracely Salas

Diana Peck

The following Board Members are eligible to serve a second term, if they so choose: Michael Patterson, Skip Nugent, and Don Warkentin.

After they all agreed to serve a second term, which would be; January - 2012 to December - 2014, a motion was made by Rick Rossiter, Second by Mary Hornsby, unanimously approved.

The following names were suggested possible Board Member replacements:

- Carrie - Café Connection
- Nina Ochoa - Partner @ Shock of Style Salon
- Jennifer Solis - FAST Credit Union
- Heiko Sweeney - Principal @ Akers School
- Debbie Muro - Superintendent @ Lemoore High School Dist. (or someone else from LHSD office)
- Sandi Lowe - Principal @ Jamison High School
- Michelle Costa - Director @ Kings County Farm Bureau
- Steve Power - Olam, Lemoore Plant
- Terry O'Hare - King's Dental Group
- Jesus Garcia - Newman Garcia Studio
- David Silveira - Business/Property owner in Lemoore

- Victor Rosa - Lemoore High School - Middle College
- Alan Escola - Bacom Insurance

b) The following Board Members were selected to serve as the 2012 Lemoore Chamber Board Officers:

John Miller .....Chairman  
 Paul Santiago.....Chairman-Elect  
 Skip Nugent.....Vice Chairman  
 Don Warkentin.....Chief Financial Officer  
 Michael Patterson.....Past Chairman

A motion was made by Mary Hornsby, to approve the following Board Members, as 2012 Board Officers, Second by Jeff Garcia, unanimously approved.

Discussion/Action Items:

- a) Chamber Board Retreat  
 Location: Tachi Palace Hotel  
 Facilitator: Bennie Harrell  
 Possible Dates: Saturday - October 8<sup>th</sup> or November 5<sup>th</sup>  
 Suggested Guests to Invite?

Skip Nugent suggested having the Retreat on a Friday, which is when the Visalia Chamber has their Retreat.

It was unanimously agreed, and approved, the Retreat will be held, **Friday - October 7, 2011, from 7:30 am - 3:30 pm.**

The suggested guests to invite are:

Sherriff David Robinson	Debbie Muro
Police Chief Jeff Laws	Someone from Leprino
Main Street Hanford	Someone from Olam
Jay Salyer	

It was also suggested, inviting any prospective new Chamber Board Members to the retreat.

REMAINING and UPDATE ITEMS were discussed, with no further action necessary at this time;

Meeting was adjourned at 8:15 A.M.

Respectfully Submitted,

Maureen Azevedo,  
 Chief Executive Officer

**Lemoore District Chamber of Commerce**  
**Profit & Loss**  
 January through August 2011

	Jan - Aug 11
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Misc Income	82.00
<b>4000 · Chamber Programs &amp; Services</b>	
4001 · Banners	60.00
4002 · Merchandise	915.00
4004 · Newsletter Inserts	10.00
	985.00
<b>4010 · Donations</b>	1,000.00
<b>4100 · Membership Dues</b>	
4101 · Agricultural	250.00
4102 · Business	23,236.50
4103 · Clergy	260.00
4104 · Educational	500.00
4105 · Family	110.00
4106 · Individual	390.00
4107 · Money (banks)	1,400.00
4108 · Non-Profit	2,250.00
	28,396.50
<b>4200 · Events</b>	
<b>4201 · Pizza Fest</b>	
4201.02 · Sponsorships	7,700.00
4201.04 · Bar Sales	2,831.10
4201.06 · Vendors	9,342.00
4201.08 · Entry Fee	300.00
	20,173.10
<b>4202 · Installation</b>	
4202.01 · Attendees	7,990.00
4202.03 · Table Sponsorships	950.00
	8,940.00
<b>4203 · Rockin' the Arbor Concerts</b>	
4203.02 · Sponsorships	4,500.00
4203.04 · Bar Sales	14,921.80
4203.06 · Food Vendors	6,951.00
4203.08 · Vendors	710.00
4303.07 · Misc., Raffle, Bounce Hs, etc.	648.50
	27,731.30
<b>4204 · Salute to Ag</b>	
4204.01 · Attendees	7,050.00
4204.02 · Sponsorships	2,250.00
4204.05 · Table Sponsorships	475.00
	9,775.00
<b>4205 · Luncheons</b>	
4205.01 · Attendees	3,507.00
4205.09 · Sponsorship	1,000.00
	4,507.00
4206 · Carnivals	4,402.00
4200 · Events - Other	158.00
	75,686.40
<b>4300 · Relocation Packets</b>	10.00
<b>4600 · RDA Income</b>	49,000.00
<b>4800 · Rental Property Income</b>	
4800.01 · Retained Security Deposits	750.00
4801 · 212 D Street	950.00
4802 · 218 D Street	6,650.00
4803 · Freight Room & Suites	9,251.64
	17,601.64
<b>Total Income</b>	172,761.54
<b>Gross Profit</b>	172,761.54
<b>Expense</b>	
<b>5000 · Programs &amp; Services</b>	

**Lemoore District Chamber of Commerce**  
**Profit & Loss**  
 January through August 2011

	Jan - Aug 11
5002 · Merchandise	2,191.24
5003 · Newsletter	9,425.81
5004 · Dues, Subscription & Membership	1,051.81
5005 · Public Relations	746.98
5007 · Misc Expense	30.20
5010 · Notary Fees	42.00
<b>Total 5000 · Programs &amp; Services</b>	<b>13,488.04</b>
5100 · Events Expense	
5101 · Pizza Fest	8,678.88
5102 · Installation	8,125.08
5103 · Rockin' the Arbor Concerts	15,569.27
5104 · Salute to Ag	201.96
5105 · Luncheons	4,210.31
5106 · Carnival	632.95
5107 · Christmas Parade & Tree Raising	530.95
5110 · 4th of July	340.64
<b>Total 5100 · Events Expense</b>	<b>38,290.04</b>
5200 · Payroll Wages	
5201 · CEO	25,440.00
5203 · Office Manager	21,404.50
5205 · DMA Wages	1,270.68
5207 · LCOC	0.00
<b>Total 5200 · Payroll Wages</b>	<b>48,115.18</b>
5250 · Payroll Expenses	
5251 · Payroll Taxes	5,331.48
5250 · Payroll Expenses - Other	1,245.82
<b>Total 5250 · Payroll Expenses</b>	<b>6,577.30</b>
5300 · Staff	
5301 · Mileage	933.30
5303 · Meals and Entertainment	59.29
<b>Total 5300 · Staff</b>	<b>992.59</b>
5400 · Insurance	
5400.1 · Workers Comp	196.00
5400 · Insurance - Other	7,829.43
<b>Total 5400 · Insurance</b>	<b>8,025.43</b>
5450 · Mortgage Interest	1,500.81
5500 · Chamber Property	
5501 · Repairs & Maintenance	963.02
5503 · Janitorial Supplies	64.89
<b>Total 5500 · Chamber Property</b>	<b>1,027.91</b>
5600 · Office Expenses	
5602 · Supplies	893.19
5603 · Postage, Mailing Service	1,310.37
5604 · Printing and Copying	1,109.11
5605 · Computer/Internet/Tech	1,866.71
5606 · Telephone, Telecommunications	2,129.41
5600 · Office Expenses - Other	563.61
<b>Total 5600 · Office Expenses</b>	<b>7,872.40</b>
5650 · Professional & Banking	
5651 · Accounting Fees	4,424.71
5652 · Legal Fees	598.90
5653 · Bank Service Charges	68.98
5654 · Credit Card Service Charges	1,113.06
5650 · Professional & Banking - Other	13.00
<b>Total 5650 · Professional &amp; Banking</b>	<b>6,218.65</b>
5800 · Rental Prop Expenses	
5801 · 212 D Street	3,942.84
5802 · 218 D Street	2,502.30
5803 · Freight Room & Suites	1,936.21
<b>Total 5800 · Rental Prop Expenses</b>	<b>8,381.35</b>
5890 · Utilities	
5890.01 · Electricity-Depot	1,875.56

Lemoore District Chamber of Commerce  
**Profit & Loss**  
January through August 2011

	<u>Jan - Aug 11</u>
5890.02 · Electricity-Downtown Heinlen	871.97
5890.03 · Electricity-Downtown Lights 218	586.48
5890.05 · Gas	867.94
5890.06 · Water	598.59
<b>Total 5890 · Utilities</b>	<b>4,800.54</b>
5900 · Depreciation Expense	7,896.72
5910 · Pass Through Expense	0.00
5990 · Returned Checks	0.00
<b>Total Expense</b>	<b>153,186.96</b>
<b>Net Ordinary Income</b>	<b>19,574.58</b>
<b>Other Income/Expense</b>	
<b>Other Income</b>	
4900 · Interest Income	1.44
4950 · Tax Refund	93.00
<b>Total Other Income</b>	<b>94.44</b>
<b>Net Other Income</b>	<b>94.44</b>
<b>Net Income</b>	<b>19,669.02</b>

Lemoore District Chamber of Commerce  
**Balance Sheet**  
 As of August 31, 2011

	<u>Aug 31, 11</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1000 - Union Bank	40,956.93
1001 - Union Bank Checking/Savings	548.90
1002 - Union Bank Savings	12,043.00
1021 - Petty Cash	220.00
<b>Total Checking/Savings</b>	<u>53,768.83</u>
<b>Other Current Assets</b>	
1400 - Undeposited Funds	780.00
<b>Total Other Current Assets</b>	<u>780.00</u>
<b>Total Current Assets</b>	54,548.83
<b>Fixed Assets</b>	
<b>1500 - Buildings (Rental Property)</b>	
1500.1 - Buildings - 212 W D St	34,871.00
1500.2 - Buildings - 218 W D St	54,722.00
<b>Total 1500 - Buildings (Rental Property)</b>	<u>89,593.00</u>
<b>1501 - Improvements (Rental Property)</b>	
1501.1 - Improvements - 212 W D St	105,936.68
1501.2 - Improvements - 218 W D St	9,685.00
<b>Total 1501 - Improvements (Rental Property)</b>	<u>115,621.68</u>
<b>1505 - Land (Rental Property)</b>	
1505.1 - Land - 212 W D St.	28,011.69
1505.2 - Land - 218 W D St.	25,000.00
<b>Total 1505 - Land (Rental Property)</b>	<u>53,011.69</u>
<b>1510 - Furniture and Fixtures (Rental)</b>	6,073.14
<b>1515 - A/D - Rental Property</b>	-80,318.40
<b>1525 - Furniture and Fixtures</b>	16,656.27
<b>1530 - Machinery and Equipment</b>	12,551.34
<b>1535 - Computers</b>	22,832.48
<b>1595 - A/D - All other property</b>	-41,557.32
<b>Total Fixed Assets</b>	<u>194,463.88</u>
<b>TOTAL ASSETS</b>	<u><u>249,012.71</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
2065 - Scholarship Fund	50.00
2070 - Rental Security Deposits	4,295.00
2060 - Mural Fund	548.90
<b>2100 - Payroll Liabilities</b>	
2100.1 - Federal Withholding Payable	964.00
2100.2 - FICA Payable	1,143.11
2100.3 - FUTA Payable	15.40
2100.4 - State Withholding Payable	223.11
2100.5 - SDI Payable	103.14
2100.6 - SUI/ETT Payable	34.64
<b>Total 2100 - Payroll Liabilities</b>	<u>2,483.40</u>
<b>Total Other Current Liabilities</b>	<u>7,377.30</u>
<b>Total Current Liabilities</b>	7,377.30
<b>Long Term Liabilities</b>	
2700 - Westamerica Mortgage	30,563.13
<b>Total Long Term Liabilities</b>	<u>30,563.13</u>
<b>Total Liabilities</b>	37,940.43
<b>Equity</b>	
3100 - Fund Surplus	191,403.26
Net Income	19,669.02
<b>Total Equity</b>	<u>211,072.28</u>

5:58 PM  
09/22/11  
Cash Basis

Lemoore District Chamber of Commerce  
**Balance Sheet**  
As of August 31, 2011

	<u>Aug 31, 11</u>
TOTAL LIABILITIES & EQUITY	<u><u>249,012.71</u></u>

## Lemoore District Chamber of Commerce Profit & Loss Budget vs. Actual January through August 2011

Ordinary Income/Expense	Jan - Aug 11	Budget
<b>Income</b>		
Misc Income	82.00	
<b>4000 · Chamber Programs &amp; Services</b>		
4001 · Banners	60.00	136.00
4002 · Merchandise	915.00	664.00
4004 · Newsletter Inserts	10.00	
<b>Total 4000 · Chamber Programs &amp; Services</b>	<b>985.00</b>	<b>800.00</b>
<b>4010 · Donations</b>	<b>1,000.00</b>	
<b>4100 · Membership Dues</b>		
4101 · Agricultural	250.00	
4102 · Business	23,236.50	
4103 · Clergy	260.00	
4104 · Educational	500.00	
4105 · Family	110.00	
4106 · Individual	390.00	
4107 · Money (banks)	1,400.00	
4108 · Non-Profit	2,250.00	
4100 · Membership Dues - Other	0.00	36,000.00
<b>Total 4100 · Membership Dues</b>	<b>28,396.50</b>	<b>36,000.00</b>
<b>4200 · Events</b>		
<b>4201 · Pizza Fest</b>		
4201.02 · Sponsorships	7,700.00	
4201.04 · Bar Sales	2,831.10	
4201.06 · Vendors	9,342.00	
4201.08 · Entry Fee	300.00	
4201 · Pizza Fest - Other	0.00	20,000.00
<b>Total 4201 · Pizza Fest</b>	<b>20,173.10</b>	<b>20,000.00</b>
<b>4202 · Installation</b>		
4202.01 · Attendees	7,990.00	
4202.03 · Table Sponsorships	950.00	
4202 · Installation - Other	0.00	9,750.00
<b>Total 4202 · Installation</b>	<b>8,940.00</b>	<b>9,750.00</b>
<b>4203 · Rockin' the Arbor Concerts</b>		
4203.02 · Sponsorships	4,500.00	
4203.04 · Bar Sales	14,921.80	
4203.06 · Food Vendors	6,951.00	
4203.08 · Vendors	710.00	
4303.07 · Misc., Raffle, Bounce Hs, etc.	648.50	
4203 · Rockin' the Arbor Concerts - Other	0.00	7,000.00
<b>Total 4203 · Rockin' the Arbor Concerts</b>	<b>27,731.30</b>	<b>7,000.00</b>
<b>4204 · Salute to Ag</b>		
4204.01 · Attendees	7,050.00	
4204.02 · Sponsorships	2,250.00	
4204.05 · Table Sponsorships	475.00	
4204 · Salute to Ag - Other	0.00	4,000.00
<b>Total 4204 · Salute to Ag</b>	<b>9,775.00</b>	<b>4,000.00</b>
<b>4205 · Luncheons</b>		
4205.01 · Attendees	3,507.00	
4205.09 · Sponsorship	1,000.00	
4205 · Luncheons - Other	0.00	4,000.00
<b>Total 4205 · Luncheons</b>	<b>4,507.00</b>	<b>4,000.00</b>
<b>4206 · Carnivals</b>	<b>4,402.00</b>	<b>5,000.00</b>
4200 · Events - Other	158.00	
<b>Total 4200 · Events</b>	<b>75,886.40</b>	<b>49,750.00</b>
<b>4300 · Relocation Packets</b>	<b>10.00</b>	
<b>4600 · RDA Income</b>	<b>49,000.00</b>	<b>43,500.00</b>
<b>4800 · Rental Property Income</b>		
4800.01 · Retained Security Deposits	750.00	
4801 · 212 D Street	950.00	0.00
4802 · 218 D Street	6,650.00	7,600.00
4803 · Freight Room & Suites	9,251.64	8,000.00
<b>Total 4800 · Rental Property Income</b>	<b>17,601.64</b>	<b>15,600.00</b>

Lemoore District Chamber of Commerce  
**Profit & Loss Budget vs. Actual**  
 January through August 2011

	<u>Jan - Aug 11</u>	<u>Budget</u>
<b>Total Income</b>	172,761.54	145,650.00
<b>Gross Profit</b>	172,761.54	145,650.00
<b>Expense</b>		
<b>5000 · Programs &amp; Services</b>		
5001 · Ambassador Program	0.00	150.00
5002 · Merchandise	2,191.24	668.00
5003 · Newsletter	9,425.81	8,800.00
5004 · Dues, Subscription & Membership	1,051.81	664.00
5005 · Public Relations	746.98	150.00
5006 · Donations	0.00	400.00
5007 · Misc Expense	30.20	
5010 · Notary Fees	42.00	
<b>Total 5000 · Programs &amp; Services</b>	<u>13,488.04</u>	<u>10,832.00</u>
<b>5100 · Events Expense</b>		
5101 · Pizza Fest	8,678.88	12,000.00
5102 · Installation	8,125.08	8,000.00
5103 · Rockin' the Arbor Concerts	15,569.27	7,000.00
5104 · Salute to Ag	201.96	3,000.00
5105 · Luncheons	4,210.31	4,664.00
5106 · Carnival	632.95	750.00
5107 · Christmas Parade & Tree Raising	530.95	
5110 · 4th of July	340.64	
<b>Total 5100 · Events Expense</b>	<u>38,290.04</u>	<u>35,414.00</u>
<b>5200 · Payroll Wages</b>		
5201 · CEO	25,440.00	
5203 · Office Manager	21,404.50	
5205 · DMA Wages	1,270.68	
5207 · LCOC	0.00	
5200 · Payroll Wages - Other	0.00	58,664.00
<b>Total 5200 · Payroll Wages</b>	<u>48,115.18</u>	<u>58,664.00</u>
<b>5250 · Payroll Expenses</b>		
5251 · Payroll Taxes	5,331.48	5,864.00
5250 · Payroll Expenses - Other	1,245.82	
<b>Total 5250 · Payroll Expenses</b>	<u>6,577.30</u>	<u>5,864.00</u>
<b>5300 · Staff</b>		
5301 · Mileage	933.30	664.00
5302 · Conferences/Meetings	0.00	800.00
5303 · Meals and Entertainment	59.29	
<b>Total 5300 · Staff</b>	<u>992.59</u>	<u>1,464.00</u>
<b>5400 · Insurance</b>		
5400.1 · Workers Comp	196.00	
5400 · Insurance - Other	7,829.43	7,336.00
<b>Total 5400 · Insurance</b>	<u>8,025.43</u>	<u>7,336.00</u>
<b>5450 · Mortgage Interest</b>	1,500.81	1,800.00
<b>5500 · Chamber Property</b>		
5501 · Repairs & Maintenance	963.02	800.00
5502 · Service	0.00	264.00
5503 · Janitorial Supplies	64.89	136.00
<b>Total 5500 · Chamber Property</b>	<u>1,027.91</u>	<u>1,200.00</u>
<b>5600 · Office Expenses</b>		
5601 · Equipment Maintenance	0.00	272.00
5602 · Supplies	893.19	1,536.00
5603 · Postage, Mailing Service	1,310.37	1,936.00
5604 · Printing and Copying	1,109.11	1,600.00
5605 · Computer/Internet/Tech	1,866.71	1,600.00
5606 · Telephone, Telecommunications	2,129.41	1,600.00
5600 · Office Expenses - Other	563.61	
<b>Total 5600 · Office Expenses</b>	<u>7,872.40</u>	<u>8,544.00</u>
<b>5650 · Professional &amp; Banking</b>		
5651 · Accounting Fees	4,424.71	3,064.00
5652 · Legal Fees	598.90	
5653 · Bank Service Charges	68.98	136.00

Lemoore District Chamber of Commerce  
**Profit & Loss Budget vs. Actual**  
 January through August 2011

	Jan - Aug 11	Budget
5654 · Credit Card Service Charges	1,113.06	1,000.00
5650 · Professional & Banking - Other	13.00	
<b>Total 5650 · Professional &amp; Banking</b>	<b>6,218.65</b>	<b>4,200.00</b>
<b>5800 · Rental Prop Expenses</b>		
5801 · 212 D Street	3,942.84	1,200.00
5802 · 218 D Street	2,502.30	2,264.00
5803 · Freight Room & Sultes	1,936.21	936.00
5800 · Rental Prop Expenses - Other	0.00	4,000.00
<b>Total 5800 · Rental Prop Expenses</b>	<b>8,381.35</b>	<b>8,400.00</b>
<b>5890 · Utilities</b>		
5890.01 · Electricity-Depot	1,875.56	2,464.00
5890.02 · Electricity-Downtown Heinlen	871.97	736.00
5890.03 · Electricity-Downtown Lights 218	586.48	464.00
5890.05 · Gas	867.94	568.00
5890.06 · Water	598.59	464.00
<b>Total 5890 · Utilities</b>	<b>4,800.54</b>	<b>4,696.00</b>
5900 · Depreciation Expense	7,896.72	
5910 · Pass Through Expense	0.00	
5990 · Returned Checks	0.00	
<b>Total Expense</b>	<b>153,186.96</b>	<b>148,414.00</b>
<b>Net Ordinary Income</b>	<b>19,574.58</b>	<b>-2,764.00</b>
<b>Other Income/Expense</b>		
Other Income		
4900 · Interest Income	1.44	
4950 · Tax Refund	93.00	
<b>Total Other Income</b>	<b>94.44</b>	
<b>Net Other Income</b>	<b>94.44</b>	<b>0.00</b>
<b>Net Income</b>	<b>19,669.02</b>	<b>-2,764.00</b>