CALIFORNIA CONSULTING LLC

CALIFORNIA CONSULTING HAS SECURED OVER $1 BILLION FOR CLIENTS!

City of Lemoore
Grants Awarded
April 2012

1. CIWMB/Tire Derived Program
   2/2008
   $99,281

2. HCD/CDBG PTA Development Study
   11/2008
   $70,000

3. Safe Route to Schools
   10/2008
   $102,419

4. CDBG Enterprise Fund
   7/2009
   $300,000

5. Tire Derived
   $146,945
   5/2009

6. Tire Derived
   $149,994
   5/2009

7. OTS – DUI Enforcement and Awareness Program
   $35,000

6/2009

8. Lemoore PD JAG
$39,300
2/2009

9. EFCBG
$136,469
5/2010

10. AB 118 Alternative Fuel/CNG Station
$200,000
5/2010

11. Dept. of Forestry & Fire Protection
CAL FIRE Green Trees for the Golden State
$100,000
3/2011

12. ABC "GAP" Grant Assistance Program
$16,164
4/2011

13. Tired Derived
$150,000
5/2011

14. Cal Trans Planning Grant
$91,850
9/2011

Total: $1,637,422

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City of Lemoore
Grants Declined
April 2012

Safe Routes to School (SR2S Cycle 8)
Submitted: 7/18/2008
$112,500

Baseball Tomorrow
Submitted: 3/27/09
$50,000

AFG
Submitted: 5/20/09
$38,280

Fire Station Construction
Submitted: 7/10/09
$1,482,850

Stewardship Council
Submitted: 7/1/09
$112,500

Prop 84
Submitted: 3/1/10
$5,000,000

Cal Trans Bicycle Transportation
Submitted: 3/18/10
No dollar amount on file

Safe Routes to School (SR2S, Cycle 9)
Submitted 7/2010

$459,905

US Soccer Foundation Grant
Submitted 10/29/10
$100,000

Ca Dept of Education (ASES)
Submitted 1/13/11
$108,000

Ca Dept of Education (ASES)
Submitted: 1/13/11
$150,000

COPS Hiring Program
$125,000
Submitted 5/25/11

Prop. 84 Parks & Recreation Grant
$567,950
Submitted 7/1/11

Cycle 3 Federal SR2S Infrastructure Grant
Submitted: 7/15/11
$235,100

OTS
Submitted: 2/28/11
$49,503

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City of Lemoore
Grants Pending
April 2012

1. FEMA Assistance to Firefighters Grant
   $570,000
   Submitted 9/22/2011

2. COPS Hiring Program
   $125,000
   Submitted: 3/22/2012

Total: $695,000

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CITY OF LEMOORE
Grants in Progress
April 2012

1. FEMA FP&S
   Due: 4/27/12

2. Domestic Violence Program
   Due: 5/02/12

3. USDA Rural Community Development
   Due: 5/09/12

4. HHS Assets for Independence
   Due: 5/27/12

California Consulting, LLC

A Full Service Governmental Affairs Agency

www.californiaconsulting.org

A Proposal from City of Lemoore

History

Founded in 2004 California Consulting, LLC has quickly established a reputation for hard work and a commitment to success for its clients. Through that special hard work ethic, California Consulting, LLC has become one of the fastest growing advocacy and grant writing companies in California. With more than 45 clients statewide, California Consulting's success has translated into rapid and unprecedented growth. Put simply, no lobbying/grant writing firm has grown faster in California in recent history.

Owner Steve Samuelian has more than two decades of experience dealing with Government, including 8 years as District Director for a U. S. Congressman. Additionally, Mr. Samuelian served in the California Legislature. The company has a professional team of Governmental affairs advocates and grant writers to successfully serve our client's needs.

California Consulting has developed an expertise in representing public agencies, private companies, and non-profit organizations.

California Consulting has secured almost $1.4 billion for their clients. Since inception, California Consulting has generated $88,450,145.00 for clients through state and federal avenues.

Grant Writing:

The California Consulting team boasts seven full time grant writers. Through years of experience our grant writers have a proven track record of success and have mastered their skills of identifying, researching, and obtaining funding for significant projects at every level of government. Our team has successfully written competitive federal and state grants totaling more than $88 million for our clients. Our aggressive, hard working, and results-oriented style has translated into millions of dollars for our clients. Our professional grant writers are diligent and stay current on every federal and state grant available on a myriad of different topics and public policy areas. Whether it is recreation, education, parks money, or public safety our grants team knows where to locate grant funds and how to successfully write the applications.

State Government Advocacy:

Specializing in relations with State Government Agencies, California Consulting assists clients specifically with the Governor's Office, the State Legislature, and the State Agencies that issue grant monies. With three registered lobbyists at the State Level,

California Consulting, LLC has the expertise, experience, and relationships in Sacramento to successfully advocate for your issues. With Mr. Samuelian's former role as an elected State Legislator, our company is uniquely positioned to represent our clients with every facet of state government. If you want to pass, amend, or stop state legislation, California Consulting has a proven track record of success. We also have secured funding for our clients through legislative avenues including budget trailer bills specifically for our clients needs.

California Consulting maintains strong relationships with the Governor's Senior Staff and with the Departments that have grant money available for cities, i.e., Department of Housing and Community Development, Integrated Waste Management Board, State Water Resources Control Board, Department of Water Resources, Cal-Trans, Department of Parks and Recreation, Cal-EPA, Office of Traffic & Safety and many others.

Sacramento Trips:

Our office regularly organizes trips to Sacramento for our clients. We organize a full day of meetings with key State Agencies that have grant monies available. Usually the City Manager (or Superintendent if School District) and some city elected officials attend the day long visit to the Capitol accompanied by California Consulting Manager Steve Samuelian. Our team makes weekly trips to Sacramento to stay in constant contact with State Agencies and Legislators.

We provide, coordinate, and arrange consistent visits to Sacramento for our clients. These visits include a full day of lobbying State Agencies and key decision makers for grant money.

With an affiliate office in Sacramento, California Consulting is well equipped to host visits of local elected and appointed officials.

Quarterly Lunches:

In order to keep our clients regularly informed of updates from the Capitol, we routinely invite special guests from Sacramento to visit with our clients. Each quarter we host a luncheon roundtable with a key elected or appointed official from the Capitol. Recent events have been held in Reedley, Fowler, Fresno, Kern County, Salinas Valley, and L.A. County in conjunction with our office. Guests have included State Superintendent of Public Instruction Tom Torlakson, the Governor's Cabinet Secretary, and other key policymakers. This allows our clients to interact with major policymakers in a unique small group setting.

References:

California Consulting references include key leaders from around the State. Our relationships are bi-partisan and we have references from major figures and leaders in

both political parties. A full list of our references can be viewed at www.californiaconsulting.org

California Consulting currently represents 24 cities across California, 35 School Districts, Fresno Council of Governments (COG), Kern Council of Governments (COG), and others. We have also been retained to work for agencies including Chevron Corporation and academic institutions including the California Institute of Technology in Pasadena, as well as several private sector clients. A full client list can be obtained at www.californiaconsulting.org

Scope of Services:

Option 1: For a 2 year contract with California Consulting, LLC at $2,400.00 per month plus reimbursement of out of pocket expenses.

Option 2: For a 1 year contract with California Consulting, LLC at $2,800.00 per month plus reimbursement of out of pocket expenses.