

CC Update

**AGENDA**  
**MEETING OF THE LEMOORE DISTRICT CHAMBER OF COMMERCE**  
**BOARD OF DIRECTORS**  
**TUESDAY, MARCH 27, 2012 @ 7 A.M.**  
**AT THE CHAMBER OFFICE**

1. **Call to Order**
  2. **Introductions**
  3. **Waste Management - Kettleman Hills, Facility Update – Presentation by Cecilio Barrera**
  4. **Action Items**
    - A) February 27, 2012 Minutes
    - B) February 2012 Financials
  5. **Discussion/Action Items**
    - A) **2012 Budget (2<sup>nd</sup> draft revised 3/13/2012)**
    - B) Report - Executive Committee Meeting 3/13/2012  
*Suggestions/Idea for additional revenue generating opportunities for the Chamber*
      1. Monthly Newsletter: Currently spending \$1,200 per month to produce.
        - Possibility of Ad Sales, to at least break even (Carolina Evangelo is working on this)
      2. “2013” Installation Banquet – Forming *“Installation Committee”* ???
        - Moving to West Hills College, Golden Eagle Arena, and catered by their Culinary Dept.
        - Announcing in advance, the *nominees* for Business of the year.
        - Announcing the new Citizen of the Year, at the beginning of the evening/program. However, the actual awards, etc., would not be presented until the end of the evening. This would allow friends and family to actually attend the dinner and event, rather than hiding in the wings.
      3. Christmas Parade
        - \$25 “entry fee” charged for all cars.
      4. Membership
        - Possible Membership Drive
        - Reinstating the “Chamber Ambassadors”
        - Incentives for Staff Members
    - C) Additional fundraising ideas
      - 50/50 Raffle
      - Major Sponsor Opportunities
6. **Pizza Fest – April 13, 14 & 15**
  - Board Member Duties and Schedules**
    - Signup Sheet or Assigned Duties
7. **Music Licensing (copyright law) - American Society of Composers, Authors and Publishers**
8. **Update Items**
  - A) **Membership**
9. **Upcoming Events (see page 2)**
10. **Other Business**

## Upcoming Events (continued)

- Grand Opening & Ribbon Cutting - New Indoor Soccer Field @ Cinnamon Complex Wednesday, March 28<sup>th</sup> @ 5:30pm
- Adventist Health - Rick Rawson, Farewell Open House(s) Thursday & Friday, March 29th & 30th. Please see flyer for dates and times.
- Chamber Luncheon, Wednesday, April 11th, 12 noon @ Tachi Palace – Guest Speaker, Patricia O’Halloran – Kings Art Center
- April 27th: **Time Management** (12 – 1 p.m. - Bring your own lunch)  
Lemoore Chamber - Depot Freight Room  
Leadership Development - Business Workshop Series, presented by Brandman University & Adventist Health

**Lemoore District Chamber of Commerce Board of Directors**  
**MINUTES of the Meeting,**  
**Tuesday, February 28, 2012**

**PRESENT WERE:** CHAIRMAN, John Miller; PAST CHAIRMAN, Michael Patterson; CFO, Don Warkentin; CHAIRMAN-ELECT, Paul Santiago; DIRECTORS, Carolina Evangelo, Michele Costa, Rick Rossiter, Noé Ambriz, Jeff Britlz and CEO Maureen Azevedo

**ABSENT WERE:** VICE-CHAIRMAN, Skip Nugent; DIRECTORS, Mary Hornsby, Heiko Sweeney, Melinda Larson and Victor Rosa

1. Called to Order: **7:00 a.m.** by CHAIRMAN, John Miller
2. **Introductions** N/A
3. ~~**Waste Management Kettleman Hills Facility Update**~~ *Rescheduled for the March 27<sup>th</sup> Board Meeting*
4. **ACTION ITEMS:**
  - A. **Minutes January 31, 2012:** A Motion to approve, Jeff Britlz, Second by, Rick Rossiter, minutes unanimously approved.
  - B. **Financial Reports: January 2012:** A Motion to approve, Michele Costa, Second by, Carolina Evangelo, financials unanimously approved.
5. **DISCUSSION/ACTION ITEMS:**
  - A. **2012 Budget (1<sup>st</sup> Draft):** CEO presented the Board with the 1<sup>st</sup> draft of the 2012 Budget, which reflected a negative (- 45,100.00) for the year. This was based on \$25,000 less from the City of Lemoore/RDA, as well as \$12,000 in depreciation expense. It was also based on 20% vacancy factor for the 212 & 218 "D" Street, Chamber owned properties. The budget was kept very conservative.

Director, Britlz felt it would not be "fiscally responsible" to approve a budget with this much of a deficit.

Chairman, Miller stated, at the next Chamber Executive Board meeting, the Board will be discussing additional revenue generating opportunities for the Chamber.

Director, Costa asked, the percentage of Business Members to overall membership. CEO stated, she would get these numbers, and have them available at the next meeting.

Director, Evangelo asked if there was any "monetary incentives" for employees to recruit new members. CEO, stated, there are no incentives in place, nor had there been any previously.

    - a) RDA Updates - Jeff Britlz provided information. He stated, there were no significant changes, since the last time he updated the board. He again stated, the agreement between the Chamber and the RDA, is still being considered as an "Enforceable Obligation".
  - B. **"Blogs from the Board"** - This would be an opportunity for businesses, or even Board Members to write something about their industry/business. It was tabled for a later date.
  - C. **Pizza Fest** – April 13th – 15th – signup sheet was passed around.

**Lemoore District Chamber of Commerce**  
**Profit & Loss**  
February 2012

	Feb 12
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Misc Income	54.00
<b>4000 · Chamber Programs &amp; Services</b>	
4002 · Merchandise	35.00
4006 · Notary Income	10.00
4007 · Workshops	50.00
<b>Total 4000 · Chamber Programs &amp; Services</b>	95.00
<b>4100 · Membership Dues</b>	
4101 · Agricultural	250.00
4102 · Business	2,365.00
4103 · Clergy	130.00
4104 · Educational	1,000.00
4106 · Individual	130.00
4107 · Money (banks)	700.00
4108 · Non-Profit	600.00
<b>Total 4100 · Membership Dues</b>	5,175.00
<b>4200 · Events</b>	
4201 · Pizza Fest	
4201.02 · Sponsorships	5,700.00
4201.06 · Vendors	750.00
<b>Total 4201 · Pizza Fest</b>	6,450.00
4202 · Installation	
4202.01 · Attendees	1,040.00
<b>Total 4202 · Installation</b>	1,040.00
4205 · Luncheons	
4205.01 · Attendees	504.00
<b>Total 4205 · Luncheons</b>	504.00
<b>Total 4200 · Events</b>	7,994.00
<b>4800 · Rental Property Income</b>	
4800.02 · Late Fees from Rentals	10.00
4801 · 212 D Street	950.00
4802 · 218 D Street	950.00
4803 · Freight Room & Suites	1,200.00
<b>Total 4800 · Rental Property Income</b>	3,110.00
<b>Total Income</b>	16,428.00
<b>Gross Profit</b>	16,428.00
<b>Expense</b>	
<b>5000 · Programs &amp; Services</b>	
5003 · Newsletter	1,200.59
<b>Total 5000 · Programs &amp; Services</b>	1,200.59
<b>5100 · Events Expense</b>	
5102 · Installation	130.14
5105 · Luncheons	599.76
<b>Total 5100 · Events Expense</b>	729.90
<b>5200 · Payroll Wages</b>	
5201 · CEO	3,307.20
5203 · Office Manager	3,634.00
5205 · DMA Wages	162.00
<b>Total 5200 · Payroll Wages</b>	7,103.20
<b>5250 · Payroll Expenses</b>	
5251 · Payroll Taxes	910.42
5250 · Payroll Expenses - Other	80.00
<b>Total 5250 · Payroll Expenses</b>	990.42

Lemoore District Chamber of Commerce  
Profit & Loss  
February 2012

	Feb 12
5300 · Staff	
5301 · Mileage	104.17
5303 · Meals and Entertainment	19.00
Total 5300 · Staff	123.17
5400 · Insurance	
5400.1 · Workers Comp	189.00
Total 5400 · Insurance	189.00
5450 · Mortgage Interest	147.09
5600 · Office Expenses	
5601 · Equipment Maintenance	675.00
5602 · Supplies	47.76
5603 · Postage, Mailing Service	168.04
5605 · Computer/Internet/Tech	627.43
5606 · Telephone, Telecommunications	206.66
Total 5600 · Office Expenses	1,724.89
5650 · Professional & Banking	
5651 · Accounting Fees	565.00
5654 · Credit Card Service Charges	64.34
Total 5650 · Professional & Banking	629.34
5800 · Rental Prop Expenses	
5803 · Freight Room & Suites	
5803.01 · City of Lemoore Shared Rental	1.00
5803 · Freight Room & Suites - Other	5,172.39
Total 5803 · Freight Room & Suites	5,173.39
Total 5800 · Rental Prop Expenses	5,173.39
5890 · Utilities	
5890.01 · Electricity-Depot	220.02
5890.02 · Electricity-Downtown Heinlen	196.84
5890.03 · Electricity-Downtown Lights 218	67.20
5890.06 · Water	63.90
Total 5890 · Utilities	547.96
Total Expense	18,558.95
Net Ordinary Income	-2,130.95
Other Income/Expense	
Other Expense	
5900 · Depreciation Expense	987.09
Total Other Expense	987.09
Net Other Income	-987.09
Net Income	-3,118.04

**Lemoore District Chamber of Commerce**  
**Balance Sheet**  
As of February 29, 2012

	Feb 29, 12
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1000 · Union Bank	20,583.76
1001 · Union Bank Checking/Savings	548.90
1002 · Union Bank Savings	12,045.93
1021 · Petty Cash	220.00
<b>Total Checking/Savings</b>	33,398.59
<b>Other Current Assets</b>	
1400 · Undeposited Funds	2,575.00
<b>Total Other Current Assets</b>	2,575.00
<b>Total Current Assets</b>	35,973.59
<b>Fixed Assets</b>	
<b>1500 · Buildings (Rental Property)</b>	
1500.1 · Buildings - 212 W D St	34,871.00
1500.2 · Buildings - 218 W D St	54,722.00
<b>Total 1500 · Buildings (Rental Property)</b>	89,593.00
<b>1501 · Improvements (Rental Property)</b>	
1501.1 · Improvements - 212 W D St	105,936.68
1501.2 · Improvements - 218 W D St	9,685.00
<b>Total 1501 · Improvements (Rental Property)</b>	115,621.68
<b>1505 · Land (Rental Property)</b>	
1505.1 · Land - 212 W D St.	28,011.69
1505.2 · Land - 218 W D St.	25,000.00
<b>Total 1505 · Land (Rental Property)</b>	53,011.69
1510 · Furniture and Fixtures (Rental)	6,073.14
1515 · A/D - Rental Property	-84,456.42
1525 · Furniture and Fixtures	16,656.27
1530 · Machinery and Equipment	12,551.34
1535 · Computers	22,832.48
1595 · A/D - All other property	-43,341.84
<b>Total Fixed Assets</b>	188,541.34
<b>TOTAL ASSETS</b>	<b>224,514.93</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
2065 - Scholarship Fund	50.00
2070 - Rental Security Deposits	6,215.00
2060 · Mural Fund	548.90
<b>2100 · Payroll Liabilities</b>	
2100.1 · Federal Withholding Payable	746.00
2100.2 · FICA Payable	955.35
2100.3 · FUTA Payable	90.35
2100.4 · State Withholding Payable	148.44
2100.5 · SDI Payable	71.83
2100.6 · SUI/ETT Payable	722.76
<b>Total 2100 · Payroll Liabilities</b>	2,734.73
<b>Total Other Current Liabilities</b>	9,548.63
<b>Total Current Liabilities</b>	9,548.63
<b>Long Term Liabilities</b>	
2700 · Westamerica Mortgage	25,442.31
<b>Total Long Term Liabilities</b>	25,442.31
<b>Total Liabilities</b>	34,990.94

4:05 PM  
03/26/12  
Cash Basis

Lemoore District Chamber of Commerce  
**Balance Sheet**  
As of February 29, 2012

	<u>Feb 29, 12</u>
<b>Equity</b>	
3100 · Fund Surplus	191,403.26
3800 · Unrestricted Net Assets	-2,217.42
Net Income	338.15
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<b>Total Equity</b>	<b>189,523.99</b>
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<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u><u>224,514.93</u></u></b>

**Lemoore District Chamber of Commerce  
 2012 Proposed Budget (2nd Draft) revised 3-13-2012**

	Jan - Dec 12
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4010 · Donations	1,000.00
4000 · Chamber Programs & Services	
4006 · Notary Income	50.00
4005 · Other	50.00
4004 · Newsletter Inserts	50.00
4001 · Banners	150.00
4002 · Merchandise	1,500.00
<b>Total 4000 · Chamber Programs &amp; Services</b>	<b>1,800.00</b>
4800 · Rental Property Income	
4801 · 212 D Street	9,000.00
4802 · 218 D Street	9,000.00
4803 · Freight Room & Suites	12,000.00
<b>Total 4800 · Rental Property Income</b>	<b>30,000.00</b>
4600 · RDA Income	37,500.00
4100 · Membership Dues	
4105 · Family	220.00
4103 · Clergy	325.00
4106 · Individual	390.00
4110 · Utilities	500.00
4101 · Agricultural	1,000.00
4107 · Money (banks)	1,400.00
4104 · Educational	1,500.00
4108 · Non-Profit	4,000.00
4102 · Business	53,665.00
<b>Total 4100 · Membership Dues</b>	<b>63,000.00</b>
4200 · Events	
4207 · Christmas Parade & Tree Raising	
4207.02 · Sponsorships	1,000.00
<b>Total 4207 · Christmas Parade &amp; Tree Raising</b>	<b>1,000.00</b>
4202 · Installation	
4202.03 · Table Sponsorships	1,000.00
4202.01 · Attendees	4,800.00
<b>Total 4202 · Installation</b>	<b>5,800.00</b>
4206 · Carnivals	6,000.00
4205 · Luncheons	
4205.09 · Sponsorship	1,000.00
4205.01 · Attendees	6,000.00
<b>Total 4205 · Luncheons</b>	<b>7,000.00</b>
4204 · Salute to Ag	
4204.05 · Table Sponsorships	700.00
4204.02 · Sponsorships	4,800.00
4204.01 · Attendees	11,500.00
<b>Total 4204 · Salute to Ag</b>	<b>17,000.00</b>
4201 · Pizza Fest	
4201.08 · Entry Fee	500.00
4201.04 · Bar Sales	4,000.00
4201.06 · Vendors	9,500.00
4201.02 · Sponsorships	11,000.00
<b>Total 4201 · Pizza Fest</b>	<b>25,000.00</b>

## Lemoore District Chamber of Commerce 2012 Proposed Budget (2nd Draft) revised 3-13-2012

	Jan - Dec 12
4203 · Rockin' the Arbor Concerts	
4203.08 · Vendors	800.00
4303.07 · Misc., Raffle, Bounce Hs, etc.	1,000.00
4203.02 · Sponsorships	4,000.00
4203.06 · Food Vendors	4,400.00
4203.04 · Bar Sales	17,000.00
<b>Total 4203 · Rockin' the Arbor Concerts</b>	<b>27,200.00</b>
<b>Total 4200 · Events</b>	<b>89,000.00</b>
<b>Total Income</b>	<b>222,300.00</b>
<b>Gross Profit</b>	<b>222,300.00</b>
<b>Expense</b>	
5350 · Board of Directors	
5351 · Goal Setting Retreat	800.00
<b>Total 5350 · Board of Directors</b>	<b>800.00</b>
5500 · Chamber Property	
5501 · Repairs & Maintenance	1,800.00
<b>Total 5500 · Chamber Property</b>	<b>1,800.00</b>
5450 · Mortgage Interest	2,000.00
5300 · Staff	
5303 · Meals and Entertainment	150.00
5302 · Conferences/Meetings	150.00
5301 · Mileage	1,900.00
<b>Total 5300 · Staff</b>	<b>2,200.00</b>
5890 · Utilities	8,000.00
5250 · Payroll Expenses	
5250 · Payroll Expenses - Other	0.00
5251 · Payroll Taxes	8,000.00
<b>Total 5250 · Payroll Expenses</b>	<b>8,000.00</b>
5800 · Rental Prop Expenses	9,000.00
5650 · Professional & Banking	9,000.00
5400 · Insurance	
5400.1 · Workers Comp	1,300.00
5400 · Insurance - Other	9,200.00
<b>Total 5400 · Insurance</b>	<b>10,500.00</b>
5600 · Office Expenses	12,600.00
5000 · Programs & Services	
5004 · Dues, Subscription & Membership	1,000.00
5002 · Merchandise	1,200.00
5005 · Public Relations	1,300.00
5003 · Newsletter	14,500.00
<b>Total 5000 · Programs &amp; Services</b>	<b>18,000.00</b>
5100 · Events Expense	
5111 · Holiday Stroll	300.00
5106 · Carnival	700.00
5107 · Christmas Parade & Tree Raising	1,000.00
5102 · Installation	5,600.00
5105 · Luncheons	7,000.00
5104 · Salute to Ag	9,300.00
5101 · Pizza Fest	10,000.00
5103 · Rockin' the Arbor Concerts	17,000.00
<b>Total 5100 · Events Expense</b>	<b>50,900.00</b>

Lemoore District Chamber of Commerce  
2012 Proposed Budget (2nd Draft) revised 3-13-2012

	Jan - Dec 12
5200 · Payroll Wages	
5205 · DMA Wages	2,000.00
5204 · Membership Coordinator	20,000.00
5203 · Office Manager	24,000.00
5201 · CEO	40,000.00
<b>Total 5200 · Payroll Wages</b>	<u>86,000.00</u>
<b>Total Expense</b>	<u>218,800.00</u>
<b>Net Ordinary Income</b>	3,500.00
<b>Other Income/Expense</b>	
<b>Other Expense</b>	
5900 · Depreciation Expense	12,000.00
<b>Total Other Expense</b>	<u>12,000.00</u>
<b>Net Other Income</b>	<u>-12,000.00</u>
<b>Net Income</b>	<u><u>-8,500.00</u></u>

Lemoore District Chamber of Commerce  
2012 Budget (1st Draft)  
January through December 2012

	<u>Jan - Dec 12</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4010 · Donations	1,000.00
4000 · Chamber Programs & Services	
4006 · Notary Income	50.00
4005 · Other	50.00
4004 · Newsletter Inserts	50.00
4001 · Banners	150.00
4002 · Merchandise	1,500.00
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Total 4000 · Chamber Programs & Services	1,800.00
4600 · RDA Income	25,000.00
4800 · Rental Property Income	
4802 · 218 D Street	9,000.00
4801 · 212 D Street	9,000.00
4803 · Freight Room & Suites	12,000.00
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Total 4800 · Rental Property Income	30,000.00
4100 · Membership Dues	
4105 · Family	220.00
4103 · Clergy	325.00
4106 · Individual	390.00
4110 · Utilities	500.00
4101 · Agricultural	1,000.00
4107 · Money (banks)	1,400.00
4104 · Educational	1,500.00
4108 · Non-Profit	4,000.00
4102 · Business	40,665.00
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Total 4100 · Membership Dues	50,000.00
4200 · Events	
4207 · Christmas Parade & Tree Raising	
4207.02 · Sponsorships	1,000.00
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Total 4207 · Christmas Parade & Tree Raising	1,000.00
4206 · Carnivals	6,000.00
4202 · Installation	
4202.03 · Table Sponsorships	1,000.00
4202.01 · Attendees	6,000.00
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Total 4202 · Installation	7,000.00
4205 · Luncheons	
4205.09 · Sponsorship	1,000.00
4205.01 · Attendees	6,000.00
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Total 4205 · Luncheons	7,000.00
4204 · Salute to Ag	
4204.05 · Table Sponsorships	700.00
4204.02 · Sponsorships	3,800.00
4204.01 · Attendees	10,500.00
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Total 4204 · Salute to Ag	15,000.00
4201 · Pizza Fest	
4201.08 · Entry Fee	500.00
4201.04 · Bar Sales	3,000.00
4201.02 · Sponsorships	7,000.00
4201.06 · Vendors	9,500.00
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Total 4201 · Pizza Fest	20,000.00
4203 · Rockin' the Arbor Concerts	
4203.08 · Vendors	800.00
4303.07 · Misc., Raffle, Bounce Hs, etc.	1,000.00
4203.02 · Sponsorships	4,000.00
4203.06 · Food Vendors	4,200.00
4203.04 · Bar Sales	15,000.00
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Total 4203 · Rockin' the Arbor Concerts	25,000.00
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Total 4200 · Events	81,000.00

Lemoore District Chamber of Commerce  
**2012 Budget (1st Draft)**  
 January through December 2012

	<u>Jan - Dec '12</u>
<b>Total Income</b>	<b>188,800.00</b>
<b>Gross Profit</b>	<b>188,800.00</b>
<b>Expense</b>	
5350 · Board of Directors	
5351 · Goal Setting Retreat	800.00
<b>Total 5350 · Board of Directors</b>	<b>800.00</b>
5500 · Chamber Property	
5501 · Repairs & Maintenance	1,800.00
<b>Total 5500 · Chamber Property</b>	<b>1,800.00</b>
5450 · Mortgage Interest	2,000.00
5300 · Staff	
5302 · Conferences/Meetings	150.00
5303 · Meals and Entertainment	150.00
5301 · Mileage	1,900.00
<b>Total 5300 · Staff</b>	<b>2,200.00</b>
5890 · Utilities	8,000.00
5250 · Payroll Expenses	
5250 · Payroll Expenses - Other	0.00
5251 · Payroll Taxes	8,000.00
<b>Total 5250 · Payroll Expenses</b>	<b>8,000.00</b>
5800 · Rental Prop Expenses	9,000.00
5650 · Professional & Banking	9,000.00
5400 · Insurance	
5400.1 · Workers Comp	1,300.00
5400 · Insurance - Other	9,200.00
<b>Total 5400 · Insurance</b>	<b>10,500.00</b>
5900 · Depreciation Expense	12,000.00
5600 · Office Expenses	12,600.00
5000 · Programs & Services	
5004 · Dues, Subscription & Membership	1,000.00
5002 · Merchandise	1,200.00
5005 · Public Relations	1,300.00
5003 · Newsletter	14,500.00
<b>Total 5000 · Programs &amp; Services</b>	<b>18,000.00</b>
5100 · Events Expense	
5111 · Holiday Stroll	300.00
5106 · Carnival	700.00
5107 · Christmas Parade & Tree Raising	1,000.00
5105 · Luncheons	7,000.00
5102 · Installation	8,700.00
5104 · Salute to Ag	9,300.00
5101 · Pizza Fest	10,000.00
5103 · Rockin' the Arbor Concerts	17,000.00
<b>Total 5100 · Events Expense</b>	<b>54,000.00</b>
5200 · Payroll Wages	
5205 · DMA Wages	2,000.00
5204 · Membership Coordinator	20,000.00
5203 · Office Manager	24,000.00
5201 · CEO	40,000.00
<b>Total 5200 · Payroll Wages</b>	<b>86,000.00</b>
<b>Total Expense</b>	<b>233,900.00</b>
<b>Net Ordinary Income</b>	<b>-45,100.00</b>
<b>Net Income</b>	<b>-45,100.00</b>

### 2012 New Members

Cat	Joined	Dues	Name	Contact	Phone #	Mailing Address	City	State	Zip
I	2/29/2012	\$65.00	Reverend Michael Todd	Michael Todd	559-904-5873	621 19 1/2 Ave. #D	Lemoore	CA	93245
B	3/8/2012	\$185.00	Tropicalana Asian Market	Letty Angulo	559-925-1891	P. O. Box 799	Lemoore	CA	93245
B	3/19/2012	\$185.00	Appliance Pro	Jeff Allen	559-589-4386	15266 18th Ave.	Lemoore	CA	93245
B	3/19/2012	\$185.00	The Rolling Cones	Mickey Stoddard	559-901-1219	533 Lotus Dr.	Hanford	CA	93230
E	3/26/2012	\$500.00	San Joaquin Valley College	Diane Jeppson	559-639-2215	215 West 7th St.	Hanford	CA	93230

### 2012 Renewing Members-Feb/Mar

Cat	Dues	Name
B	275.00	B & D Quality Cleaners
B	185.00	M2 Couture
B	215.00	West Valley Supply
B	275.00	Best Western Plus Inn & Suites
B	275.00	Foster's Freeze
B	185.00	State Farm Insurance
B	215.00	AAA Quality Services
N	150.00	Kings Art Center
B	185.00	Scentsy by Lisa Babb
N	150.00	Generations Adult Day Center
E	500.00	Lemoore Union High School District
B	395.00	Boeing Company
X	In Kind	J-Live Entertainment
E	500.00	Central Union School District
B	275.00	Senor Pancho's
B	215.00	Kings Mortgage Services, Inc.
	3995.00	

### 2012 Dropped Members

Cat.	Joined	Bill Mo.	Business/Name	Contact	Phone	dues	Reason
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B	Jan-08	Jan	Sol Development Associates, LLC	Mary Miller	559-497-1900	\$215	they do not have clients in the Lemoore area.
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Inter-Office Memo from the Desk of Jean Gordon

Date: March 26, 2012

RE: % of Business Memberships versus Total Memberships

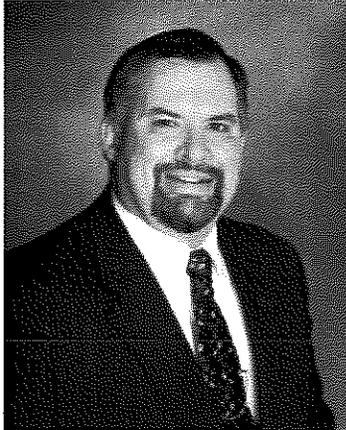
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Lemoore Chamber of Commerce total membership is 262

Business Membership is 181

Business memberships are 69% of our total memberships

# Rick Rawson Farewell Open Houses



Community members and employees are invited to attend Farewell Open Houses for Adventist Health Corporate Vice President Rick Rawson as he prepares to continue to touch the lives of others in health care as senior vice president for strategy with Loma Linda University Health System and the CEO of Loma Linda University Medical Center – Murrietta, beginning April 1. There will be a ten minute welcome presentation by leaders followed by refreshments and hors d'oeuvres.

There will be three farewell events in Hanford at the following locations:

**Central Valley General Hospital**

1025 N. Douty St., Hanford  
Thursday, March 29  
10:30 a.m. - 11:30 a.m.  
Chapel Auditorium

**Support Services**

450 N. Greenfield Ave., Hanford  
Friday, March 30  
11 a.m. - 12 p.m.  
Cafeteria

**Adventist Medical Center – Hanford**

115 Mall Dr., Hanford  
Friday, March 30  
1:30 - 3:30 p.m.  
Conference Center