

cc up date

**\*\*AMENDED\*\***

**AGENDA**

**MEETING OF THE LEMOORE DISTRICT CHAMBER OF COMMERCE  
BOARD OF DIRECTORS  
TUESDAY, MAY 29, 2012 @ 7 A.M.  
AT THE CHAMBER OFFICE**

**1. Call to Order**

**2. Action Items**

- A) April 24, 2012 Minutes
- B) April 2012 Financials
- C) Executive Board Meeting Report
  - Rockin' the Arbor - Raffle
  - Membership (employee incentive)
  - Employee Handbook (compliance updates)

**3. Discussion/Action Items**

- A) **Pizza Fest Financial**
- B) **“Rockin’ the Arbor” June 22nd – Aug. 23rd –  
Volunteers needed for ticket sales, bartending, clean-up  
Signup sheet will be passed around  
Next Meeting June 7, 2012 @ 4:30pm, Chamber office.**

**4. Update Items**

- A) **RDA/City of Lemoore & Chamber Contract**
- B) **Membership**
- C) **College Internship**
- D) **City Kiosks – update on condition**
- E) **Chamber office – rat infestation**

**5. Other Business**



## MINUTES

MEETING OF THE LEMOORE DISTRICT CHAMBER OF COMMERCE  
BOARD OF DIRECTORS  
TUESDAY, APRIL 24, 2012 @ 7 A.M.  
AT THE CHAMBER OFFICE

**PRESENT WERE:** CHAIRMAN, John Miller; CHAIRMAN-ELECT, Paul Santiago; DIRECTORS, Michele Costa, Rick Rossiter, Noé Ambriz, Mary Hornsby, Heiko Sweeney, Carolina Evangelo, Victor Rosa, Jeff Britz and CEO Maureen Azevedo

**ABSENT WERE:** VICE-CHAIRMAN, Skip Nugent; PAST CHAIRMAN, Michael Patterson; CFO, Don Warkentin; DIRECTOR, Melinda Larson

**Call to Order:** 7:00 a.m. by CHAIRMAN, John Miller

### 1. Action Items:

- A) **March 27, 2012 Minutes:** A Motion to approve; Rick Rossiter, Seconded by Heiko Sweeney, minutes unanimously approved.
- B) **March 2012 Financials:** C.E.O. explained that there was an error on the P&L Budget vs. Actual. This report showed the Budgeted Net Income at \$-9,000.00. However, the actual approved Budget shows the Net Income is, \$-8,500.00. The error was located, and the correction will be reflected next month's financials. A Motion to approve; Jeff Britz, Seconded by Michele Costa, financial unanimously approved.

### 2. Discussion/Action Items

- A) **Pizza Fest Update:** The Board was updated on Pizza Fest. However the financials would not be available until the next Board meeting. It was discussed moving the date one week later in 2013, which would fall on April 19 – 21, 2013.
- B) **Review 2012 Goals – 1st Quarter results:** Discussed the goals that were set for 2012, e.g. Contacting new businesses within 90 days, and hopefully obtain a Chamber membership. The remaining items were discussed.
- C) **City Kiosks –** While it's the Chamber's responsibility to keep the kiosks clean, and the material current, the overall condition of the Kiosks was discussed. Jeff Britz said he would be speaking with John Gibson, to see what could be done
- D) **"Rockin' the Arbor" June 22nd – Aug. 23rd -** Rockin' the Arbor was discussed, with additional ideas, and suggestions made. Everyone was informed of the next Rockin' the Arbor meeting, to be held, 4/30/2012 @ 4:30pm, Chamber office.

Chairman, John Miller mentioned the possibility of having some sort of raffle during the Rockin' the Arbor, e.g. 50 / 50 raffle, with a limited number of tickets being sold for \$20 each. Director, Carolina Evangelo stated these tickets could be sold everywhere, not just at Rockin' the Arbor. It could be an "Opportunity Raffle". Director, Victor Rosa suggested the possibility of having entertainment before the band starts. Possibly various school bands, dance groups, etc. Whenever you have groups like this performing, it's certain the family will be there as well. Director, Mary Hornsby suggested in the advertising, mention that people are welcome to bring their lawn/camp chairs, which will assure everyone has a seat.

Chairman, John Miller asked for the status on the Music Licensing. Director, Jeff Britz said Joe Simonson, Lemoore Parks and Recreation Director would be contacting Chamber CEO.

### 3. Update Items

**A) Membership** – The Board reviewed the New, Renewing, and dropped Members list. There was continued discussion with having an incentive program in place for the current Chamber staff. Director, Noé Ambriz offered to contact the Spanish Speaking businesses, and discuss the benefits of becoming a member of the Lemoore Chamber.

**B) Monthly Chamber Newsletter** – Director, Carolina Evangelo said the contacts she's met with were not interested in taking on the Lemoore Chamber Lifestyle. If the Chamber wanted to sell ads, the Chamber would have to do it. Director, Michele Costa was still working on getting information from the company that produces the Kings County Farm Bureau's monthly newsletter.

### 4. Upcoming Workshops - The following were discussed:

- April 27th: **Time Management** (12 – 1 p.m.- Bring your own lunch)  
Lemoore Chamber - Depot Freight Room  
Leadership Development - Business Workshop Series, presented by Brandman University & Adventist Health
- May 8th: **Wage Hour Issues** - Presented by, The Employer Assembly of Kings County. The seminar is being held at the College of the Sequoia Hanford Center, 925 – 13th Ave. \*8:00 a.m. to 10:00 a.m., check-in begins at 7:45 a.m.

REMAINING and UPDATE ITEMS were discussed, with no further action necessary at this time.

Meeting was adjourned at 7:57 A.M.

Respectfully Submitted,

Maureen Azevedo,  
Chief Executive Officer

**Lemoore District Chamber of Commerce**  
**Profit & Loss Budget vs. Actual**  
 January through April 2012

	Jan - Apr 12	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4010 · Donations	0.00	1,000.00	-1,000.00	0.0%
<b>4000 · Chamber Programs &amp; Services</b>				
4005 · Other	0.00	50.00	-50.00	0.0%
4004 · Newsletter Inserts	0.00	50.00	-50.00	0.0%
4006 · Notary Income	10.00	50.00	-40.00	20.0%
4001 · Banners	60.00	150.00	-90.00	40.0%
4002 · Merchandise	150.00	1,500.00	-1,350.00	10.0%
4007 · Workshops	150.00			
<b>Total 4000 · Chamber Programs &amp; Services</b>	<b>370.00</b>	<b>1,800.00</b>	<b>-1,430.00</b>	<b>20.6%</b>
<b>Misc Income</b>				
4800 · Rental Property Income	1,054.00			
4800.02 · Late Fees from Rentals	183.50			
4803 · Freight Room & Suites	4,125.00	12,000.00	-7,875.00	34.4%
4802 · 218 D Street	4,750.00	9,000.00	-4,250.00	52.8%
4801 · 212 D Street	4,766.50	9,000.00	-4,233.50	53.0%
<b>Total 4800 · Rental Property Income</b>	<b>13,825.00</b>	<b>30,000.00</b>	<b>-16,175.00</b>	<b>46.1%</b>
<b>4100 · Membership Dues</b>				
4110 · Utilities	0.00	500.00	-500.00	0.0%
4105 · Family	110.00	220.00	-110.00	50.0%
4103 · Clergy	130.00	325.00	-195.00	40.0%
4101 · Agricultural	250.00	1,000.00	-750.00	25.0%
4106 · Individual	390.00	390.00	0.00	100.0%
4107 · Money (banks)	1,400.00	1,400.00	0.00	100.0%
4108 · Non-Profit	1,700.00	4,000.00	-2,300.00	42.5%
4104 · Educational	2,500.00	1,500.00	1,000.00	166.7%
4102 · Business	15,500.00	53,665.00	-38,165.00	28.9%
<b>Total 4100 · Membership Dues</b>	<b>21,980.00</b>	<b>63,000.00</b>	<b>-41,020.00</b>	<b>34.9%</b>
<b>4200 · Events</b>				
<b>4204 · Salute to Ag</b>				
4204.01 · Attendees	0.00	11,500.00	-11,500.00	0.0%
4204.02 · Sponsorships	0.00	4,800.00	-4,800.00	0.0%
4204.05 · Table Sponsorships	0.00	700.00	-700.00	0.0%
<b>Total 4204 · Salute to Ag</b>	<b>0.00</b>	<b>17,000.00</b>	<b>-17,000.00</b>	<b>0.0%</b>
<b>4207 · Christmas Parade &amp; Tree Raising</b>				
4207.02 · Sponsorships	0.00	1,000.00	-1,000.00	0.0%
<b>Total 4207 · Christmas Parade &amp; Tree Raisi...</b>	<b>0.00</b>	<b>1,000.00</b>	<b>-1,000.00</b>	<b>0.0%</b>
<b>4203 · Rockin' the Arbor Concerts</b>				
4203.02 · Sponsorships	0.00	4,000.00	-4,000.00	0.0%
4203.04 · Bar Sales	0.00	17,000.00	-17,000.00	0.0%
4203.06 · Food Vendors	0.00	4,400.00	-4,400.00	0.0%
4203.08 · Vendors	0.00	800.00	-800.00	0.0%
4303.07 · Misc., Raffle, Bounce Hs, etc.	0.00	1,000.00	-1,000.00	0.0%
<b>Total 4203 · Rockin' the Arbor Concerts</b>	<b>0.00</b>	<b>27,200.00</b>	<b>-27,200.00</b>	<b>0.0%</b>
<b>4205 · Luncheons</b>				
4205.09 · Sponsorship	0.00	1,000.00	-1,000.00	0.0%
4205.01 · Attendees	1,782.00	6,000.00	-4,218.00	29.7%
<b>Total 4205 · Luncheons</b>	<b>1,782.00</b>	<b>7,000.00</b>	<b>-5,218.00</b>	<b>25.5%</b>
4206 · Carnivals	3,464.00	6,000.00	-2,536.00	57.7%
<b>4202 · Installation</b>				
4202.03 · Table Sponsorships	850.00	1,000.00	-150.00	85.0%
4202.01 · Attendees	5,995.00	4,800.00	1,195.00	124.9%
<b>Total 4202 · Installation</b>	<b>6,845.00</b>	<b>5,800.00</b>	<b>1,045.00</b>	<b>118.0%</b>



## Lemoore District Chamber of Commerce Profit & Loss Budget vs. Actual January through April 2012

	Jan - Apr 12	Budget	\$ Over Budget	% of Budget
<b>4201 · Pizza Fest</b>				
4201.09 · Entry Fees	1,200.00	500.00	700.00	240.0%
4201.04 · Bar Sales	1,955.00	4,000.00	-2,045.00	48.9%
4201.06 · Vendors	5,925.00	9,500.00	-3,575.00	62.4%
4201.02 · Sponsorships	7,700.00	11,000.00	-3,300.00	70.0%
<b>Total 4201 · Pizza Fest</b>	<u>16,780.00</u>	<u>25,000.00</u>	<u>-8,220.00</u>	<u>67.1%</u>
<b>Total 4200 · Events</b>	28,871.00	89,000.00	-60,129.00	32.4%
<b>4600 · RDA Income</b>	31,582.59	37,500.00	-5,917.41	84.2%
<b>Total Income</b>	<u>97,682.59</u>	<u>222,300.00</u>	<u>-124,617.41</u>	<u>43.9%</u>
<b>Gross Profit</b>	97,682.59	222,300.00	-124,617.41	43.9%
<b>Expense</b>				
<b>5350 · Board of Directors</b>				
5351 · Goal Setting Retreat	0.00	800.00	-800.00	0.0%
<b>Total 5350 · Board of Directors</b>	0.00	800.00	-800.00	0.0%
<b>5980 · Interest Expense</b>	1.98			
<b>5988 · Late Fees</b>	39.00			
<b>5500 · Chamber Property</b>				
5501 · Repairs & Maintenance	150.00	1,800.00	-1,650.00	8.3%
<b>Total 5500 · Chamber Property</b>	150.00	1,800.00	-1,650.00	8.3%
<b>5450 · Mortgage Interest</b>	568.59	2,000.00	-1,431.41	28.4%
<b>5300 · Staff</b>				
5302 · Conferences/Meetings	0.00	150.00	-150.00	0.0%
5303 · Meals and Entertainment	46.00	150.00	-104.00	30.7%
5301 · Mileage	661.74	1,900.00	-1,238.26	34.8%
<b>Total 5300 · Staff</b>	707.74	2,200.00	-1,492.26	32.2%
<b>5650 · Professional &amp; Banking</b>				
5650 · Professional & Banking - Other	0.00	9,000.00	-9,000.00	0.0%
5654 · Credit Card Service Charges	186.55			
5651 · Accounting Fees	1,103.00			
<b>Total 5650 · Professional &amp; Banking</b>	1,289.55	9,000.00	-7,710.45	14.3%
<b>5890 · Utilities</b>				
5890 · Utilities - Other	0.00	8,000.00	-8,000.00	0.0%
5890.06 · Water	255.60			
5890.03 · Electricity-Downtown Lights 218	309.90			
5890.05 · Gas	452.52			
5890.02 · Electricity-Downtown Heinlen	753.93			
5890.01 · Electricity-Depot	993.06			
<b>Total 5890 · Utilities</b>	2,765.01	8,000.00	-5,234.99	34.6%
<b>5250 · Payroll Expenses</b>				
5250 · Payroll Expenses - Other	0.00	0.00	0.00	0.0%
5251 · Payroll Taxes	3,594.56	8,000.00	-4,405.44	44.9%
<b>Total 5250 · Payroll Expenses</b>	3,594.56	8,000.00	-4,405.44	44.9%
<b>5000 · Programs &amp; Services</b>				
5002 · Merchandise	0.00	1,200.00	-1,200.00	0.0%
5007 · Misc Expense	10.00			
5005 · Public Relations	66.14	1,300.00	-1,233.86	5.1%
5004 · Dues, Subscription & Membership	653.00	1,000.00	-347.00	65.3%
5003 · Newsletter	3,300.59	14,500.00	-11,199.41	22.8%
<b>Total 5000 · Programs &amp; Services</b>	4,029.73	18,000.00	-13,970.27	22.4%
<b>5600 · Office Expenses</b>				
5600 · Office Expenses - Other	0.00	12,600.00	-12,600.00	0.0%
5603 · Postage, Mailing Service	653.71			
5604 · Printing and Copying	660.92			
5601 · Equipment Maintenance	675.00			
5602 · Supplies	716.22			
5606 · Telephone, Telecommunications	904.87			
5605 · Computer/Internet/Tech	1,422.28			
<b>Total 5600 · Office Expenses</b>	5,033.00	12,600.00	-7,567.00	39.9%



Lemoore District Chamber of Commerce  
Profit & Loss Budget vs. Actual  
January through April 2012

	Jan - Apr 12	Budget	\$ Over Budget	% of Budget
<b>5400 · Insurance</b>				
5400.1 · Workers Comp	23.00	1,300.00	-1,277.00	1.8%
5400 · Insurance - Other	7,764.43	9,200.00	-1,435.57	84.4%
<b>Total 5400 · Insurance</b>	<b>7,787.43</b>	<b>10,500.00</b>	<b>-2,712.57</b>	<b>74.2%</b>
<b>5800 · Rental Prop Expenses</b>				
5800 · Rental Prop Expenses - Other	0.00	9,000.00	-9,000.00	0.0%
5801 · 212 D Street	581.72			
5802 · 218 D Street	851.29			
5803 · Freight Room & Suites				
5803.01 · City of Lemoore Shared Rental	1,351.00			
5803 · Freight Room & Suites - Other	5,930.39			
<b>Total 5803 · Freight Room &amp; Suites</b>	<b>7,281.39</b>			
<b>Total 5800 · Rental Prop Expenses</b>	<b>8,714.40</b>	<b>9,000.00</b>	<b>-285.60</b>	<b>96.8%</b>
<b>5100 · Events Expense</b>				
5111 · Holiday Stroll	0.00	300.00	-300.00	0.0%
5104 · Salute to Ag	0.00	9,300.00	-9,300.00	0.0%
5103 · Rockin' the Arbor Concerts	0.00	17,000.00	-17,000.00	0.0%
5107 · Christmas Parade & Tree Raising	296.23	1,000.00	-703.77	29.6%
5106 · Carnival	1,414.04	700.00	714.04	202.0%
5105 · Luncheons	2,075.16	7,000.00	-4,924.84	29.6%
5102 · Installation	5,739.93	5,600.00	139.93	102.5%
5101 · Pizza Fest	7,090.25	10,000.00	-2,909.75	70.9%
<b>Total 5100 · Events Expense</b>	<b>16,615.61</b>	<b>50,900.00</b>	<b>-34,284.39</b>	<b>32.6%</b>
<b>5200 · Payroll Wages</b>				
5202 · Events Coordinator	0.00			
5204 · Membership Coordinator	0.00	20,000.00	-20,000.00	0.0%
5205 · DMA Wages	1,129.50	2,000.00	-870.50	56.5%
5201 · CEO	14,114.11	40,000.00	-25,885.89	35.3%
5203 · Office Manager	15,892.75	24,000.00	-8,107.25	66.2%
<b>Total 5200 · Payroll Wages</b>	<b>31,136.36</b>	<b>86,000.00</b>	<b>-54,863.64</b>	<b>36.2%</b>
<b>Total Expense</b>	<b>82,432.96</b>	<b>218,800.00</b>	<b>-136,367.04</b>	<b>37.7%</b>
<b>Net Ordinary Income</b>	<b>15,249.63</b>	<b>3,500.00</b>	<b>11,749.63</b>	<b>435.7%</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
4900 · Interest Income	1.46			
<b>Total Other Income</b>	<b>1.46</b>			
<b>Other Expense</b>				
5900 · Depreciation Expense	3,948.36	12,000.00	-8,051.64	32.9%
<b>Total Other Expense</b>	<b>3,948.36</b>	<b>12,000.00</b>	<b>-8,051.64</b>	<b>32.9%</b>
<b>Net Other Income</b>	<b>-3,946.90</b>	<b>-12,000.00</b>	<b>8,053.10</b>	<b>32.9%</b>
<b>Net Income</b>	<b>11,302.73</b>	<b>-8,500.00</b>	<b>19,802.73</b>	<b>-133.0%</b>



**Lemoore District Chamber of Commerce**  
**Balance Sheet**  
 As of April 30, 2012

	Apr 30, 12
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1000 · Union Bank	30,833.48
1001 · Union Bank Checking/Savings	548.90
1002 · Union Bank Savings	12,047.39
1021 · Petty Cash	220.00
<b>Total Checking/Savings</b>	43,649.77
<b>Other Current Assets</b>	
1400 · Undeposited Funds	2,965.00
<b>Total Other Current Assets</b>	2,965.00
<b>Total Current Assets</b>	46,614.77
<b>Fixed Assets</b>	
<b>1500 · Buildings (Rental Property)</b>	
1500.1 · Buildings - 212 W D St	34,871.00
1500.2 · Buildings - 218 W D St	54,722.00
<b>Total 1500 · Buildings (Rental Property)</b>	89,593.00
<b>1501 · Improvements (Rental Property)</b>	
1501.1 · Improvements - 212 W D St	105,936.68
1501.2 · Improvements - 218 W D St	9,685.00
<b>Total 1501 · Improvements (Rental Property)</b>	115,621.68
<b>1505 · Land (Rental Property)</b>	
1505.1 · Land - 212 W D St.	28,011.69
1505.2 · Land - 218 W D St.	25,000.00
<b>Total 1505 · Land (Rental Property)</b>	53,011.69
1510 · Furniture and Fixtures (Rental)	6,073.14
1515 · A/D - Rental Property	-85,835.76
1525 · Furniture and Fixtures	16,656.27
1530 · Machinery and Equipment	12,551.34
1535 · Computers	22,832.48
1595 · A/D - All other property	-43,936.68
<b>Total Fixed Assets</b>	186,567.16
<b>TOTAL ASSETS</b>	<b>233,181.93</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
2065 - Scholarship Fund	50.00
2070 - Rental Security Deposits	6,085.00
2060 · Mural Fund	548.90
<b>2100 · Payroll Liabilities</b>	
2100.1 · Federal Withholding Payable	875.00
2100.2 · FICA Payable	1,069.85
2100.3 · FUTA Payable	11.26
2100.4 · State Withholding Payable	191.91
2100.5 · SDI Payable	80.44
2100.6 · SUJ/ETT Payable	90.12
<b>Total 2100 · Payroll Liabilities</b>	2,318.58
<b>Total Other Current Liabilities</b>	9,002.48
<b>Total Current Liabilities</b>	9,002.48
<b>Long Term Liabilities</b>	
2700 · Westamerica Mortgage	23,690.88
<b>Total Long Term Liabilities</b>	23,690.88
<b>Total Liabilities</b>	32,693.36



5:32 PM  
05/23/12  
Cash Basis

Lemoore District Chamber of Commerce  
**Balance Sheet**  
As of April 30, 2012

	<u>Apr 30, 12</u>
<b>Equity</b>	
3100 · Fund Surplus	191,403.26
3800 · Unrestricted Net Assets	-2,217.42
Net Income	11,302.73
<b>Total Equity</b>	<u>200,488.57</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>233,181.93</u></u>



Lemore Chamber of Commerce  
January 1 through May 24, 2012

2012 Pizza Fest Budget vs. Actual

Ordinary Income/Expense	Total	Budget	\$ Over/Under Budget	% of Budget
4201.09 - Entry Fees	\$1,200.00	\$500.00	\$700.00	240.00%
4201.04 - Bar Sales	\$1,955.00	\$4,000.00	-\$2,045.00	48.88%
4201.06 - Vendors	\$5,925.00	\$9,500.00	-\$3,575.00	62.37%
4201.02 - Sponsorships	\$12,700.00	\$11,000.00	\$1,700.00	115.46%
<b>Total Income</b>	<b>\$21,780.00</b>	<b>\$25,000.00</b>	<b>-\$3,220.00</b>	<b>87.12%</b>

5100 - Events Expense	Total	Budget	\$ Over/Under Budget	% of Budget
Total 5100 - Events Expense	\$9,167.76	\$10,000.00	-\$832.24	91.68%
<b>Total Expense</b>	<b>\$9,167.76</b>	<b>\$10,000.00</b>	<b>-\$832.24</b>	<b>91.68%</b>
<b>Net Profit</b>	<b>\$12,612.24</b>	<b>\$15,000.00</b>	<b>-\$2,387.76</b>	<b>84.08%</b>

2011 Pizza Fest  
Budget vs. Actual  
January through December 2011

Ordinary Income/Expense	Total	Budget	\$ Over/Under Budget	% of Budget
4201.09 - Entry Fees	\$300.00			
4201.04 - Bar Sales	\$2,831.00			
4201.06 - Vendors	\$9,342.00			
4201.02 - Sponsorships	\$7,700.00			
<b>Total Income</b>	<b>\$20,173.00</b>	<b>\$20,000.00</b>	<b>\$173.10</b>	<b>100.86%</b>

5100 - Events Expense	Total	Budget	\$ Over/Under Budget	% of Budget
Total 5100 - Events Expense	\$8,707.71	\$12,000.00	-\$3,292.29	72.56%
<b>Net Profit</b>	<b>\$11,465.39</b>	<b>\$8,000.00</b>	<b>\$3,465.39</b>	<b>143.31%</b>



May Meeting

2012 New Members

Cat	Joined	Dues	Name	Contact	Phone #	Mailing Address	City	State	Zip
B	5/15/2012	\$485.00	Keller Motors	Jon Keller	559-582-1000	700 W. Cadillac Lane	Hanford	CA	93230
B	5/21/2012	\$185.00	Bobby's Satellite	Bobby Scroggins	559-924-0977	350 West D St.	Lemoore	CA	93245

2012 Renewing Members-Apr/May

Date	Cat	Dues	Name
4/23/2012	B	215.00	Dassel's Petroleum
4/24/2012	B	185.00	Carolina Evangelio Communications
4/24/2012	B	185.00	Transpro Insurance Agency
5/1/2012	B	920.00	Tachi Palace Hotel & Casino
5/4/2012	N	150.00	Kings County Association of Governments
5/7/2012	N	150.00	Kings Symphony Orchestra
5/7/2012	B	305.00	Pizza Hut
5/11/2012	B	215.00	Dataflow Business Systems
5/23/2012	B	245.00	United Rentals

\$2,570.00

2012 Dropped Members

Cat.	Joined	Bill Mo.	Business/Name	Contact	Phone	dues	Reason
Not Renewing:							
B	Mar-10	Mar	Barbara Ackerman M.D.	Barbara Ackerman	559-817-5586	\$185	As of June 1st - will no longer have an office in Lemoore.
B	May-10	May	Solar Ponics	Jane	805-466-5595	\$185	not doing business in this area. Bruce no longer with company.