



11/21/2023
City Council Regular Meeting

Handouts received after
agenda posted

OPTION OF PRIVATIZATION OF THE REFUSE DIVISION

November 21, 2023

Nathan Olson, City Manager





Discussion and Direction

Council asked for an additional study session to discuss the option of privatization of the Refuse Division.

City Manager is seeking direction on how to proceed.

OVERVIEW:

- RFP Process
- Financial Impacts

Request for Proposals

Under state law, cities are permitted to select solid waste haulers by any reasonable means, with or without competitive bidding. (PRC, § 40059 (a)(2).)

In addition, both general law and charter cities establish their own procurement policies for non-public projects, including services like solid waste. The City does not have any bidding requirements, or purchasing regulations for that matter, to procure services.



● ● ● MVD RFP Results

Since 2020, Mid Valley Disposal has submitted responses to five RFP's for SB 1383 compliant solid waste services.

In all five proposals, MVD was the top ranked proposer and was awarded contracts.

City	Date of Award	Incumbent Hauler
Los Banos	8/19/2020	Republic Services
Reedley	4/27/2021	City Department
Gustine	3/21/2022	Gilton Solid Waste
Atwater	2/27/2023	Republic Services
Selma	9/5/2023	WM

Option to Forego RFP

- Decision to forego a competitive procurement process is often made when the local agency has identified a worthy candidate with a proven track record
- Avoids the delay typically associated with the process (3-4 months)
- Avoids the expense
- A delay in general fund revenue for the City of Lemoore.

••• Status Quo

REFUSE FUND FY 2024

Beginning Fund Balance

- \$2,530,319

Revenues

- \$4,714,104

Expenditures

- \$5,085,332

Ending Fund Balance

- \$2,159,091

GENERAL FUND FY 2024

Beginning Fund Balance

- \$8,552,274

Revenues

- \$16,694,508

Expenditures

- \$17,146,563

Ending Fund Balance

- \$8,100,219

Transition to MVD

Transition to Mid Valley will result in a one-time payment to the city of \$2,500,000

- \$1,700,000 to Refuse Fund for Assets
- \$800,000 Franchise Award Fee to General Fund

GENERAL FUND IMPACT FY 2024

JANUARY 1, 2024 TRANSITION DATE

- \$330,000 in recurring Franchise Fees
- SB1383 Compliance begins

Estimated Ending Fund Balance w/ MVD
changes:
\$9,230,219

GENERAL FUND IMPACT FY 2024

APRIL 1, 2024 TRANSITION DATE

- \$165,000 in recurring Franchise Fees
- SB1383 Compliance begins
- Would allow time for Golden Handshake

Estimated Ending Fund Balance w/ MVD
changes:
\$9,065,219

*****Transition delays result in a loss to general fund revenues of approximately \$55,000 per month*****

Direction from Council



BIG ENOUGH TO SERVE YOU, SMALL ENOUGH TO KNOW YOU!



1941

Orange Ave Disposal
Purchased by
Frank S. Caglia



52

Years of Curbside
Collection
Experience



250

Dedicated Staff

**NATIONALLY RECOGNIZED FOR OUR
LOCAL SUSTAINABILITY ADVANCEMENTS!**



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The Advantage in the Waste and Recycling Industry

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RICHARD CAGLIA: (559) 451-1117



Pacific Gas and Electric Company

SERVICE REPORT

Excellent Service Is Our Goal

Valued Customer: Herrera M. + 2 y Address [redacted]

Service date/Time: 11-21-23 8:30 A.M./P.M.

Service Technician: Azevedo BMAB Confirmation/Field order # 1240

Transaction type: 1240 E unspecified

☐ SORRY WE MISSED YOU: Unfortunately we were not able to complete your service request because it requires your presence or the presence of an adult. Please call us at 1-800-743-5000.

☐ SORRY WE MISSED YOU: Please see reverse side for additional information.

Gas Service

Service/Inspection of Gas Equipment

Appliance Type	Inspected	Cleaned burner pilot	Filter inspected	Adjusted	Repaired	Gas leak repaired	Parts/contractor referral	Unsafe condition identified
Range								
Oven								
Water Heater								
Heating Appliance								
Dryer								
Pool/Spa Heater								
Other								

Electric Service

Service/Inspection of Electric Equipment

Equipment Type	Inspected	Voltage read	Problem corrected	Parts/contractor referral	Unsafe condition identified
Service Panel					
Voltage Problem					
Complete Outage					
Partial Outage					
Electric Range					
Electric Water Heater					
Other					

Remarks:

loose hardware from car & truck driving over lid created A tag for crew to make repairs AS need. called customer customer stated box needs to be removed due to condition of road is not PG&E customer needs to talk to city of Lemoore

Case #

Additional PG&E Work Required

☐ The work you requested will require additional PG&E follow up or repairs to complete. Please refer to your case number above when calling for additional information regarding your request.

Thank you for the opportunity to serve you.

Are you satisfied with the service? Yes ☐ No ☐ If your answer is "No" how can we improve?

Comments

See the back of this form for additional services



2023 Annual Jingle & Mingle and Tree Lighting

Location: Downtown D St. lemoore

11/26/23 SCHEDULE

Tree Raising: 12pm-1pm

1pm-7pm: Discover Downtown with participating Downtown Businesses. Pick up a passport at the Rec Table by the tree. Complete the passport and be entered into a raffle!

Vendors *, DJ, Micky's Beer Garden*: 12pm-8pm

Sarah Mooney Museum: 12pm-3pm

- Hay Rides
- Pictures with Santa
- Crafts

Jump Houses and Games: 1pm-5pm

Ponies and Petting Zoo: 1pm-5pm

Fire Truck Rides: 2pm-4pm

Cookie Decorating: 2pm-5pm

Tree Lighting: 5:30pm-6pm



**Questions: 559.924.6744 Opt. 2
parksandrecreation@lemoore.com**

***Cost. Still taking Vendor applications and
raffle prizes**