



04/15/2025
City Council Regular Meeting

**Handouts received after
agenda posted**

Fiscal Year 25/26

Budget Workshop #3 - Revenue

Josalynn Valdez, Finance Director

April 15, 2025

GENERAL FUND FISCAL YEAR 24/25 REVIEW

What are Revenues

- Property Taxes
- Sales Tax
- Prop 172 Public Safety Tax
- Transient Occupancy Tax
- Motor Vehicle in Lieu
- Franchise Fees
- Business License
- Animal License
- Building/Plumbing/Electrical Permits
- Cannabis Revenue
- Conditional Use Permits/Home
- Occupancy Permits
- Planning/Zoning Fees
- PD Misc Fees
- Recreation Programs
- Supplemental Law Enforcement (SLEFS)
- Youth Development Officer Fees
- Abandoned Vehicle Abatement
- Investment Income
- Property Rental
- Hall/Park Rentals
- Sale of Assets

General Fund Revenue FY24/25

Revenue Categories	FY25 Budgeted	FY25 Projected	Difference
Taxes			
Property Taxes	3,716,750.00	3,807,120.00	102%
Other Taxes	7,446,738.00	7,596,738.00	102%
Sales Tax, Public Safety, TOT, Motor Vehicle			
Fees & Licenses			
Franchise Fees, Bus Lic., Animal License	962,108.00	855,670.00	89%
Permits			
Building related	484,785.00	500,875.00	103%
Cannabis related	438,920.00	448,920.00	102%
Planning related	9,120.00	10,060.00	110%
Other Permits	570.00	570.00	100%
Fees & Licenses			
Planning fees	168,264.00	175,945.00	105%
Public Works Fees	6,270.00	8,660.00	138%
PD Fees	32,490.00	44,100.00	136%
Recreation	173,280.00	173,280.00	100%
Fines	16,530.00	25,190.00	152%
Intergovernmental			
Police related	699,024.00	772,813.00	111%
Use of Money & Property			
Investment Income	399,000.00	650,000.00	163%
Property, Hall, Park Rentals	330,000.00	210,000.00	64%
Miscellaneous Revenue			
Miscellaneous Revenue	348,843.00	139,714.00	40%
	\$ 15,232,692.00	\$ 15,419,655.00	\$ 186,963.00

ENTERPRISE FUNDS FISCAL YEAR 24/25 REVIEW

What are Revenues

- Water Consumption Charges
- Meter Charges
- Connection fees
- Construction Meter Rental
- Delinquent Payment On/Off Fees
- Late Fees
- Investment Income
- Property Rental
- Sewer Charges for service
- Refuse Charges for service
- Special Refuse Pick up
- Recycling Program (violations)
- Greenwaste Program (violations)
- Sale of Assets
- Fleet Charges for Service

Enterprise Fund Revenues FY24/25

Revenue Categories	FY25 Budgeted	FY25 Projected	Difference
Water Fund			
Fees & Licenses			
Charges for Service	11,242,000.00	11,192,000.00	100%
Use of Money & Property			
Investment Income	386,000.00	600,000.00	155%
	\$ 11,628,000.00	\$ 11,792,000.00	\$ 164,000.00
Refuse Fund			
Fees & Licenses			
Charges for Service	4,880,500.00	4,841,500.00	99%
Use of Money & Property			
Investment Income/Property	132,500.00	217,500.00	164%
Miscellaneous Revenue			
Miscellaneous/Sales of Asset	77,101.00	79,301.00	103%
	\$ 5,090,101.00	\$ 5,138,301.00	\$ 48,200.00
Sewer Fund			
Fees & Licenses			
Charges for Service	3,930,000.00	3,945,000.00	100%
Use of Money & Property			
Investment Income/Property	367,500.00	497,500.00	135%
	\$ 4,297,500.00	\$ 4,442,500.00	\$ 145,000.00
Fleet Fund			
Fees & Licenses			
Charges for Service	1,356,993.00	1,356,993.00	100%
	\$ 1,356,993.00	\$ 1,356,993.00	\$ -
Enterprise Fund Total			
	\$ 22,372,594.00	\$ 22,729,794.00	\$ 357,200.00

GENERAL FUND
FISCAL YEAR 25/26
Proposed Revenues

GF Proposed FY25/26 Revenues

Revenue Categories	FY25 Adopted	FY26 Proposed	Difference
Taxes			
Property Taxes	3,716,750.00	3,776,000.00	102%
Other Taxes	7,446,738.00	9,933,442.00	133%
Sales Tax, Public Safety, TOT, Motor Vehicle			
Fees & Licenses			
Franchise Fees, Bus Lic., Animal License	962,108.00	859,070.00	89%
Permits			
Building related	484,785.00	499,700.00	103%
Cannabis related	438,920.00	448,920.00	102%
Planning related	9,120.00	9,120.00	100%
Other Permits	570.00	570.00	100%
Fees & Licenses			
Planning fees	168,264.00	187,560.00	111%
Public Works Fees	6,270.00	7,560.00	121%
PD Fees	32,490.00	40,500.00	125%
Recreation	173,280.00	173,280.00	100%
Fines	16,530.00	19,190.00	116%
Intergovernmental			
Police related	699,024.00	679,024.00	97%
Use of Money & Property			
Investment Income	399,000.00	600,000.00	150%
Property, Hall, Park Rentals	330,000.00	303,000.00	92%
Miscellaneous Revenue			
Miscellaneous Revenue	348,843.00	51,000.00	15%
	\$ 15,232,692.00	\$ 17,587,936.00	\$ 2,355,244.00

ENTERPRISE FUNDS FISCAL YEAR 25/26 Proposed Revenues

Enterprise Fund Proposed FY25/26 Revenues

Revenue Categories	FY25 Adopted	FY26 Proposed	Difference	Notes
Water Fund				
Fees & Licenses				
Charges for Service	11,242,000.00	11,432,000.00	102%	
Use of Money & Property				
Investment Income	386,000.00	600,000.00	155%	
	\$ 11,628,000.00	\$ 12,032,000.00	\$ 404,000.00	
Refuse Fund				
Fees & Licenses				
Charges for Service	4,880,500.00	4,881,500.00	100%	
Use of Money & Property				
Investment Income/Property Rental	132,500.00	197,600.00	149%	
Miscellaneous Revenue				
Miscellaneous/Sales of Assets	77,101.00	-	0%	
	\$ 5,090,101.00	\$ 5,079,100.00	\$ (11,001.00)	reduction in late fees budgeted
Sewer Fund				
				grant funds received in FY25 wont rec. FY26
Fees & Licenses				
Charges for Service	3,930,000.00	3,945,000.00	100%	
Use of Money & Property				
Investment Income/Property Rental	367,500.00	497,500.00	135%	
	\$ 4,297,500.00	\$ 4,442,500.00	\$ 145,000.00	
Fleet Fund				
Fees & Licenses				
Charges for Service	1,356,993.00	1,400,000.00	103%	
	\$ 1,356,993.00	\$ 1,400,000.00	\$ 43,007.00	
Enterprise Fund Total				
	\$ 22,372,594.00	\$ 22,953,600.00	\$ 581,006.00	

Thank you